



Intermediate course: Train-the-trainer: IP driven technology transfer

Programme | 3-4 December 2026

Format: online course

Reference NW03-2026

Intermediate level

Organised by European Patent Academy European Patent Office Bob-van-Bentham-Platz 1 80469 Munich Germany academy@epo.org epo.org/learning	
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Description

In this workshop, participants work on designing a training activity on technology transfer adapted to the needs of their audiences. The workshop is open to staff of PATLIB centres, as well as of national patent offices. Participants must have completed the “Patents and innovation” course or be an NPO / PATLIB staff member with a track record in IP.

Technical requirements

The session will be held on Zoom.

Thursday, 3 December 2026

Moderator: Tom Withnell, European Patent Academy, EPO
Speakers: Raquel Xalabarder, Director Patent Academy, EPO
Edward Cooke, Examiner, EPO
Tom Withnell, European Patent Academy, EPO
Victor Arribas Martinez, EPO Observatory, EPO

08.50 hrs CEST	Zoom link activated
09.00 hrs (5 mins)	Moderator welcome Tom Withnell
09.05 hrs (5 mins)	Welcome address Raquel Xalabarder
09.10 (70 mins)	Introduction to Technology Transfer Tom Withnell
10:20 (10 mins)	Break
10:30 (90 mins)	The Patenting Process Edward Cooke
12.00 (60 mins)	Lunch break
13:00 hrs (60 mins)	Commercialising Patented Technologies Edward Cooke, Tom Withnell
14:00 hrs (15 mins)	Break
14:15 hrs (45 mins)	EPO Deep Tech Finder Victor Arribas Martinez
15.00 hrs (5 mins)	Mini-wrap up Tom Withnell
15.05 hrs	<i>End of session</i>

Friday, 4 December 2026

Moderator: Tom Withnell, European Patent Academy, EPO

Speakers: Johannes Schaaf, Patent Analytics, EPO

Enrico Luzzatto, Senior Adviser, EPO

Tom Withnell, European Patent Academy, EPO

tbc, Business Information Tools, EPO

Ilya Rudyk, Senior Economist, EPO

08.50 hrs CEST	Zoom link activated
09.00 hrs (5 mins)	Moderator welcome Tom Withnell
09:05 (30 mins)	IPscore Johannes Schaaf
09.35 (60 mins)	Training Techniques for Technology Transfer Professionals Edward Cooke, Tom Withnell
10:35 (10 mins)	Break
10:45 (65 mins)	Technology Intelligence Platform (tbc) tbc
11.50 (10 mins)	Break
12.00 hrs (30 mins)	Technology Transfer Case Studies Ilya Rudyk
12.30 hrs (30 mins)	Workshop Conclusion and Q&A Tom Withnell
13.00 hrs	<i>End of session</i>