# Intermediate course: Train-the-trainer: IP driven technology transfer

**Programme** | 3-4 December 2026

Format: online course
Reference NW03-2026
Intermediate level

| | |
|---|---|
| Organised by **European Patent Academy**<br><br>European Patent Office<br>Bob-van-Benthem-Platz 1<br>80469 Munich<br>Germany<br>academy@epo.org<br>epo.org/learning | |

## Description

In this workshop, participants work on designing a training activity on technology transfer adapted to the needs of their audiences. The workshop is open to staff of PATLIB centres, as well as of national patent offices. Participants must have completed the “Patents and innovation” course or be an NPO / PATLIB staff member with a track record in IP.

## Technical requirements

The session will be held on Zoom.

## Thursday, 3 December 2026

Moderator: Tom Withnell, European Patent Academy, EPO
Speakers: Raquel Xalabarder, Director Patent Academy, EPO
Edward Cooke, Examiner, EPO
Tom Withnell, European Patent Academy, EPO
Victor Arribas Martinez, EPO Observatory, EPO

| | |
|---|---|
| **08.50 hrs CEST** | **Zoom link activated** |
| **09.00 hrs** (5 mins) | **Moderator welcome** Tom Withnell |
| **09.05 hrs** (5 mins) | **Welcome address** Raquel Xalabarder |
| **09.10** (70 mins) | **Introduction to Technology Transfer** Tom Withnell |
| **10:20** (10 mins) | **Break** |
| **10:30** (90 mins) | **The Patenting Process** Edward Cooke |
| **12.00** (60 mins) | **Lunch break** |
| **13:00 hrs** (60 mins) | **Commercialising Patented Technologies** Edward Cooke, Tom Withnell |
| **14:00 hrs** (15 mins) | **Break** |
| **14:15 hrs** (45 mins) | **EPO Deep Tech Finder** Victor Arribas Martinez |
| **15.00 hrs** (5 mins) | **Mini-wrap up** Tom Withnell |
| **15.05 hrs** | ***End of session*** |

## Friday, 4 December 2026

Moderator: Tom Withnell, European Patent Academy, EPO
Speakers: Johannes Schaaf, Patent Analytics, EPO
Edward Cooke, Examiner, EPO
Tom Withnell, European Patent Academy, EPO
tbc, Business Information Tools, EPO
Ilya Rudyk, Senior Economist, EPO

| | |
|---|---|
| **08.50 hrs CEST** | **Zoom link activated** |
| **09.00 hrs** (5 mins) | **Moderator welcome** Tom Withnell |
| **09:05** (30 mins) | **IPscore** Johannes Schaaf |
| **09.35** (60 mins) | **Training Techniques for Technology Transfer Professionals** Edward Cooke, Tom Withnell |
| **10:35** (10 mins) | **Break** |
| **10:45** (65 mins) | **Technology Intelligence Platform (tbc)** tbc |
| **11.50** (10 mins) | **Break** |
| **12.00 hrs** (30 mins) | **Technology Transfer Case Studies** Ilya Rudyk |
| **12.30 hrs** (30 mins) | **Workshop Conclusion and Q&A** Tom Withnell |
| **13.00 hrs** | ***End of session*** |