

Becoming an ANSERA-based SEARCH tool trainer

Programme | 11 September – 09 October 2026

Format - **Online workshop**

Seminar reference - **OW34-2026**

Level - **Intermediate level**

Organised by

European Patent Academy

European Patent Office
Bob-van-Bentham-Platz 1
80469 Munich
Germany

academy@epo.org
epo.org/learning



Description

Participants in this workshop are trained to become trainers and/or coaches on the ANSERA-based SEARCH tool in their offices.

The workshop comprises of three days of online sessions:

- The first focuses on the tool's essential advanced features used in coaching, as for example, AROSS and usage of annotations, etc.
- The second addresses the skills required to convey effective training, including general principles of training delivery and specifics of online training.
- The third focuses on coaching techniques and principles, for example, active listening and giving feedback as well as the major coaching models.

Each day is divided into two parts. The morning sessions will be dedicated to presenting the theory and the exercises. In the afternoons, there will be a practical session including role play and discussions. Participants are invited to work on the exercises between the morning and afternoon sessions.

Participants should have completed at least the entry and intermediate-level courses on the ANSERA-based SEARCH tool.

Technical requirements

The online sessions will be held on Zoom.
All times given in the programme are CEST.

Duration

7 hours of online sessions and 7 hours of self-study.

Friday,
18 September

EPO tutors:
Sébastien Bareyt and Xavier Dauw

Morning session

- 9.20 Zoom link activated
- 9.30 Tool’s essentials, Advanced features
 - AbS features used when coaching (AROSS, annotations, etc.)
 - Effective use of AbS in a coaching setting
- 10.45 Presentation of exercises
- 11.00 End of morning session

Afternoon session

- 15.20 Zoom link activated
- 15.30 Tools essentials, Advanced features
 - Q&A
 - Feedback session on exercises
- 16.30 End of afternoon session

Friday,
25 September

EPO tutors:
Martin Poulsen and Xavier Dauw

Morning session

- 9.20

Zoom link activated
- 9.30

Skills required to convey required training

– Difference between training and coaching

– General principles of effective delivery of training

– Specifics of online training

– Specifics of AbS training
- 10.45

Presentation of role play scenarios and call for volunteers
- 11.00

End of morning session

Afternoon session

- 15.20

Zoom link activated
- 15.30

Skills required to convey required training

– Practical session

– Role plays of volunteers
- 16.30

End of afternoon session

Friday,
2 October

EPO tutors:
Martin Poulsen and Sébastien Bareyt

Morning session

- 9.20 Zoom link activated
- 9.30 Coaching techniques
 - Coaching principles (active listening, giving feedback)
- 10.45 Presentation of role play scenarios and call for volunteers
- 11.00 End of morning session

Afternoon session

- 15.20 Zoom link activated
- 15.30 Coaching techniques
 - Practical session
 - Role plays of volunteers
- 16.30 End of afternoon session