SUBJECT: Communication and awareness campaign

SUBMITTED BY: President of the European Patent Office

ADDRESSEES: Select Committee of the Administrative Council (for information)

SUMMARY

The document outlines the EPO’s external communication plan on the Unitary Patent, including examples of the planned initiatives promoting the package at the EPO and national level. More detailed information about communication products and services, as well as the coordination of communication activities among all relevant stakeholders, will be shared at a dedicated workshop planned for late January 2022.

This document has been issued in electronic form only.
# TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>Subject</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>I. STRATEGIC/OPERATIONAL</td>
<td>1</td>
</tr>
<tr>
<td>II. RECOMMENDATION</td>
<td>1</td>
</tr>
<tr>
<td>III. MAJORITY NEEDED</td>
<td>1</td>
</tr>
<tr>
<td>IV. CONTEXT</td>
<td>1</td>
</tr>
<tr>
<td>V. ARGUMENTS</td>
<td>1</td>
</tr>
<tr>
<td>A. GENERAL</td>
<td>1</td>
</tr>
<tr>
<td>B. COMMUNICATION PRODUCTS AND SERVICES</td>
<td>2</td>
</tr>
<tr>
<td>C. COORDINATION OF COMMUNICATION</td>
<td>3</td>
</tr>
<tr>
<td>D. OTHER</td>
<td>3</td>
</tr>
<tr>
<td>VI. ALTERNATIVES</td>
<td>3</td>
</tr>
<tr>
<td>VII. FINANCIAL IMPLICATIONS</td>
<td>3</td>
</tr>
<tr>
<td>VIII. LEGAL BASIS</td>
<td>3</td>
</tr>
<tr>
<td>IX. DOCUMENTS CITED</td>
<td>4</td>
</tr>
<tr>
<td>X. RECOMMENDATION FOR PUBLICATION</td>
<td>4</td>
</tr>
<tr>
<td>ANNEX 1 POSSIBLE BASIC MESSAGES</td>
<td>5</td>
</tr>
</tbody>
</table>
I. STRATEGIC/OPERATIONAL

1. Operational

II. RECOMMENDATION

2. The Select Committee is invited to take note of the information provided on the EPO’s external communication plan on the Unitary Patent, in particular as to the initiatives aiming at promotion and awareness raising at the EPO and national level.

III. MAJORITY NEEDED

3. N/A

IV. CONTEXT

4. At its 21st meeting on 27 June 2017, the Office informed the Select Committee about the various initiatives related to the communication and awareness raising of the Unitary Patent package (SC/6/17). This included the establishment of a comprehensive user guide on the Unitary Patent and other dedicated communication products, such as brochures on the Unitary Patent. In addition, the Office organised a large number of events and roadshows, not least in the EPC contracting states, to inform users, and in particular SMEs, about the new system and its benefits.

5. In view of the expected entry into force of the Unitary Patent package in the second half of 2022, the Office has reviewed and updated its communication plan, taking into account the Select Committee’s work programme (SC/5/21).

V. ARGUMENTS

A. GENERAL

6. The Office is committed to undertake communication-related initiatives which have proven to achieve the best results in educating and informing stakeholders about the new system. In this context, it is crucial to take into account the new tools and ways of sharing information that have recently been developed. In addition, the experiences and feedback received by the Office in the previous communication activities have been incorporated into the updated communication-related products and services.
B. COMMUNICATION PRODUCTS AND SERVICES

7. As mentioned above, the EPO produced a first edition of a user guide on the Unitary Patent in 2017. This guide includes information on the technical details of the future Unitary Patent related procedures, i.e. on how to obtain, maintain and manage Unitary Patents, on how to pay fees, or how to carry out subsequent transactions online. It proved to be very useful for users and other interested persons. The Office is currently working on the second edition of the Unitary Patent Guide, taking into account the latest legal and IT related developments since the publication of the first edition. That edition will also be available in the three official languages of the EPO. Translations into other languages will be supported on request.

8. The Office will also prepare presentations on the Unitary Patent package and its benefits in the three official languages. It will also produce promotional videos and offer online seminars. All these products and information will be made available on a microsite within the EPO’s website dedicated to the Unitary Patent and the Unified Patent Court (UPC) at an early stage of the period of provisional application of the UPC Agreement. The existing webpages on the Unitary Patent package will be redesigned accordingly to best meet these requirements and needs, completed with a list of FAQs. This will not only ensure easy access to all relevant information but will also help to align the messages to stakeholders. Tailor-made messages for the main target groups and information packages adapted to their needs will be established.

9. Concerning training and educational activities, the EPO Academy has included in its work programme 2022, as presented to the TOSC on 9 November 2021 (CA/T 22/21 Add. 1) and which received a unanimous positive opinion, several actions in relation with the Unitary Patent package.

10. A number of delegations pointed out at the last meeting of the Select Committee that it would be useful for the national offices of contracting states to receive some possible basic messages on the benefits of the Unitary Patent package. The Office has therefore drafted such possible messages, which are included in Annex 1. This constitutes a basis for further discussions and should be embedded in the wider industrial strategy of Europe, completed by economic arguments in favour of the Unitary Patent package.

11. In addition, the Office, is again considering organising special conferences, roadshows, and seminars at the European and national levels in cooperation with national offices and/or user organisations to raise awareness, inform, and train local stakeholders on the new system. This includes also “train the trainers” activities, involving staff of the national offices. In organising such events, the Office will build on recent experience with the new electronic tools, especially when it comes to organising virtual events, which may be suitable for reaching an even wider audience. However, this will have to take into account the latest developments regarding to the COVID-19 pandemic and any new restrictions that may arise as a result. This may then influence when such events can be organised and how they will be conducted.
C. COORDINATION OF COMMUNICATION

12. At the last meeting of the Select Committee it became clear that communication in relation to the Unitary Patent package should be well coordinated between the EPO and the different stakeholders (UPC Preparatory Committee, European Commission, national offices and user associations). The following elements concerning the information dispatched regarding the Unitary Patent package can be underlined:

- consistency: it appears very important that whatever the source of information, users will find consistent information about the interlinked UPC and Unitary Patent schemes. This is why, whilst fully respecting the responsibilities and mandate of the different authorities involved, the Office intends to exchange information on communication-related aspects concerning the Unitary Patent package with the responsible persons of the UPC Preparatory Committee and, later on, the UPC itself as well as the European Commission and the national patent offices of the European Patent Network on a regular basis;

- quality of information: as regard §7 of this document in particular, the translations of the communication material into languages other than the official languages of the EPO, will be conducted in close cooperation with the national patent office having requested the translation.

13. In addition, the Office intends to support discussions amongst the communication executives to coordinate on strategies for national communication campaigns in the contracting states relating to the Unitary Patent package. The "CoCoNet" (network of the respective communication departments of the EPO and of the national offices of the EPC contracting states) offers a possible platform for such an exchange. A dedicated workshop on the synchronisation of activities at the European and national levels and the revised communication material could be organised by the end of January 2022.

D. OTHER

14. In order to celebrate the entry into force of the Unitary Patent package, the EPO is envisaging to organise a dedicated event by using electronic tools to the greatest possible extent.

VI. ALTERNATIVES

15. N/A

VII. FINANCIAL IMPLICATIONS

16. N/A

VIII. LEGAL BASIS

17. Art. 10(2)(a) EPC; Art. 146 EPC
IX. DOCUMENTS CITED
18. SC/6/17; SC/5/21

X. RECOMMENDATION FOR PUBLICATION
19. For publication
ANNEX 1  POSSIBLE BASIC MESSAGES

1. The Unitary Patent system
   - creates a fully-fledged European single market for technology, removing the remaining institutional barriers,
   - offers a cost-effective option for broader patent protection and dispute settlement across Europe,
   - increases legal certainty, reduces complexity and administrative burdens, and most importantly cuts costs for patent holders,
   - boosts Europe’s competitiveness and increases its attractiveness for innovation.

2. The Unitary Patent provides better value for money and reduces complexity and administrative burden for innovators:
   - The Unitary Patent is a boon for creativity and innovation in Europe: It will open barrier-free access to the technology market, and will give a boost to the European economy, strengthening its competitiveness.
   - The Unitary Patent creates a single market of innovation in Europe, fostering new and better business opportunities, attracting investors.
   - European businesses, especially SMEs and start-ups stand to benefit from simpler and more cost-effective legal protection for their inventions, and can get broader patent protection in up to 25 EU member states by submitting just one single request to the EPO as a one-stop shop for Unitary Patents.
   - Through its broader market protection the Unitary Patent will incentivize stronger investment in start-ups.

3. The Unified Patent Court (UPC) establishes an effective forum for enforcing and challenging patents in Europe, putting an end to the need for litigation in different countries and thereby reducing costs and complexity.

4. As a specialised patent court, the UPC enables central enforcement of patents in Europe with high quality decisions.

5. The UPC with its efficient procedures and specialized and highly qualified judges (including technically qualified judges) will provide harmonized case law and increase legal certainty in all fields of technology.